

RAVI SUNKADAKATTE

ENTERPRISE ARCHITECT | FRACTIONAL CTO | TECHNICAL STRATEGY CONSULTANT

Email: namaste@ravips.com | Phone: +91-9886640292 | LinkedIn: linkedin.com/in/ravips-official/

Strategic Technical Advisory for High-Growth Startups, Investors & IT Enterprises

Bringing 25+ years of cross-functional technology leadership—bridging hands-on software architecture (.NET, Java, React, Cloud), startup CTO execution, and \$40M+ enterprise pre-sales strategy.

CORE ADVISORY OFFERS

[01] FRACTIONAL CTO & ARCHITECTURE AUDIT

Ideal For: Startups, Growing SMBs, Non-Technical CEOs & Founders

- **System & Codebase Audit:** Comprehensive review of cloud architecture, code quality, scalability bottlenecks, and database performance.
- **Tech Stack & Modernization Strategy:** Guidance on adopting modern cloud frameworks (AWS/Azure), microservices, and API integrations.
- **Technical Debt & Security Roadmap:** Actionable 90-day remediation plan to eliminate tech debt and align software with business goals.
- **Engineering Leadership:** Hiring frameworks, developer productivity benchmarking, and process optimization (Agile/DevOps).

Engagement Model: *1-Week Comprehensive Audit (\$1,500 - \$2,500) OR Monthly Retainer (5–10 hrs/week).*

[02] VC TECHNICAL DUE DILIGENCE & RISK ASSESSMENT

Ideal For: Angel Investors, VC Funds, Private Equity & M&A Advisory Firms

- **Rapid 5-7 Day Turnaround Audit:** Deep-dive evaluation of target startup codebases, system security, and architecture durability.
- **IP & Compliance Review:** Verification of open-source licensing risks, data privacy protocols, and regulatory compliance (HIPAA, GDPR).
- **Key-Person & Team Risk Analysis:** Assessment of engineering team capabilities, workflow dependencies, and execution readiness.
- **Executive Due Diligence Report:** 5-page risk matrix with clear deal recommendations and red-flag identification before capital deployment.

Engagement Model: *Fixed-Fee Project Basis (\$2,000 - \$5,000 per target company).*

[03] B2B RFP & PRESALES TECHNICAL STRATEGY

Ideal For: IT Services Companies, Software Agencies & Dev Consultancies

- **Enterprise RFP Solution Design:** High-credibility cloud architecture diagrams, integration specs, and technical proposal blueprints.
- **Joint Executive Pre-Sales Co-Pitching:** Active involvement in high-value enterprise sales calls as senior technical authority (\$20M+ deal history).
- **Technology Center of Excellence (CoE):** Blueprinting cloud, microservices, and AI/analytics capabilities for IT services firms.
- **Cost & Infrastructure Sizing:** Cloud pricing model optimization, deployment risk mitigation, and SLA structuring.

Engagement Model: *Project-Based RFP Sprints OR Retainer + Success Incentive.*

HOW TO ENGAGE | 4-STEP FRICTIONLESS PROCESS

1. Discovery Call (20 Mins) → 2. Technical Diagnostic → 3. Scoped Proposal → 4. Immediate Execution